



DEBORAH BROWN

ASSOCIATE BROKER, REALTOR®



RE/MAX[®]
COMMONWEALTH



Deborah Brown & RE/MAX



Pricing & Marketing



Getting Started

DEBORAH BROWN

Associate Broker | REALTOR®, ABR



804.399.1940



Deb@DeborahBrown.com



DeborahBrown.info



DebBrownRVA.com



MidAtlanticEstates.com



@DebBrownRVA



/DeborahBrownRealtor



/Historic-Homes-In-Richmond



/DeborahBrownREMAX



My Listings

DEBORAH BROWN

ASSOCIATE BROKER, REALTOR®



"Care, obedience, loyalty, professionalism, negotiation skills, experience and trust are but a few of the qualities I bring to the table on behalf of my clients. Satisfied past client referrals continue to grow my business. Your satisfaction is my number one priority. " - Deborah S. Brown

My 27 years full time industry experience includes working in an environment that captured 40% of market share in the 300K and above residential homes and farms arena. I work with transferee buyers and sellers. Investors, first time homebuyers, VA, FHA, VHDA buyers, rural, urban, and suburban area buyers and sellers benefit from my knowledge and conscientious work ethic.

My team partner assists me with marketing, web design, advertising, etc. Sellers benefit by consistent exposure of their homes on more than 900 search engines and web sites including DebBrownRVA.com, MidAtlanticEstates.com, Realtor.com, Richmond.Com, The Real Estate Book.com, Zillow.com, Trulia.com, and HomesInRichmond.com. I also run two YouTube channels and add each home I market to them. My DebBrownRVA YouTube Videos are designed to have your home show up on the first page of Google search!

My hobbies include gardening, learning new piano music, observing art and reading. I enjoy the theatre and musical performances of all types.

Professional Affiliations:

- National Association of REALTORS® member
- Virginia Association of REALTORS® member
- Richmond Association of REALTORS® member
- ACORN Certified Historic REALTOR®
- Real Estate Buyers Agency Council

Professional Achievements:

- ABR (Accredited Buyer Representative)
- CDPE (Certified Distressed Property Expert)
- \$100,000,000+ in sales volume over course of career
- Centurion Award
- RE/MAX 100% Club
- Numerous "Distinguished Achiever" Awards RAR
- Numerous Industry Awards

WHAT MY CLIENTS ARE SAYING

“Deborah worked hard to market and sell our family home. She went above and beyond the call of a realtor on our behalf. She was very knowledgeable about the values in our neighborhood and was patient with us as we went through the process of listing our home. She is an excellent realtor and we would highly recommend her!” ~Lisa and Loretta

“I feel she was an outstanding professional woman, and always conducted herself accordingly. I would STRONGLY recommend her to friends.” ~L. Gabriel

“We've purchased three homes and sold one with Deb's assistance. She's very knowledgeable of the real estate process and the local market. She's a hard charger and works very tirelessly to ensure you have the best home buying, or selling, experience. We always feel like she is representing our interests and working for (with) us. Our real estate transactions were always trouble free. Deb is the best!” ~Shana B.

“Thanks so much for your diligence in perseverance in getting Littlers' property to settlement! It's been wonderful working with you because you are responsive and proactive and I will heartily recommend you to others!” ~K. Hanks

“Thanks so much for your expertise, energy and enthusiasm! We were very pleased with the time and personal attention you gave to us. We enjoyed getting to know you. What can I say except thank you so very much for selling our house. And, we will be in touch when we sell the Fan house. ~Mike & Bonnie D.

RE/MAX COMMONWEALTH

RE/MAX Commonwealth
200 Westgate Parkway Ste 102
Richmond, VA 23233
804.360.5200



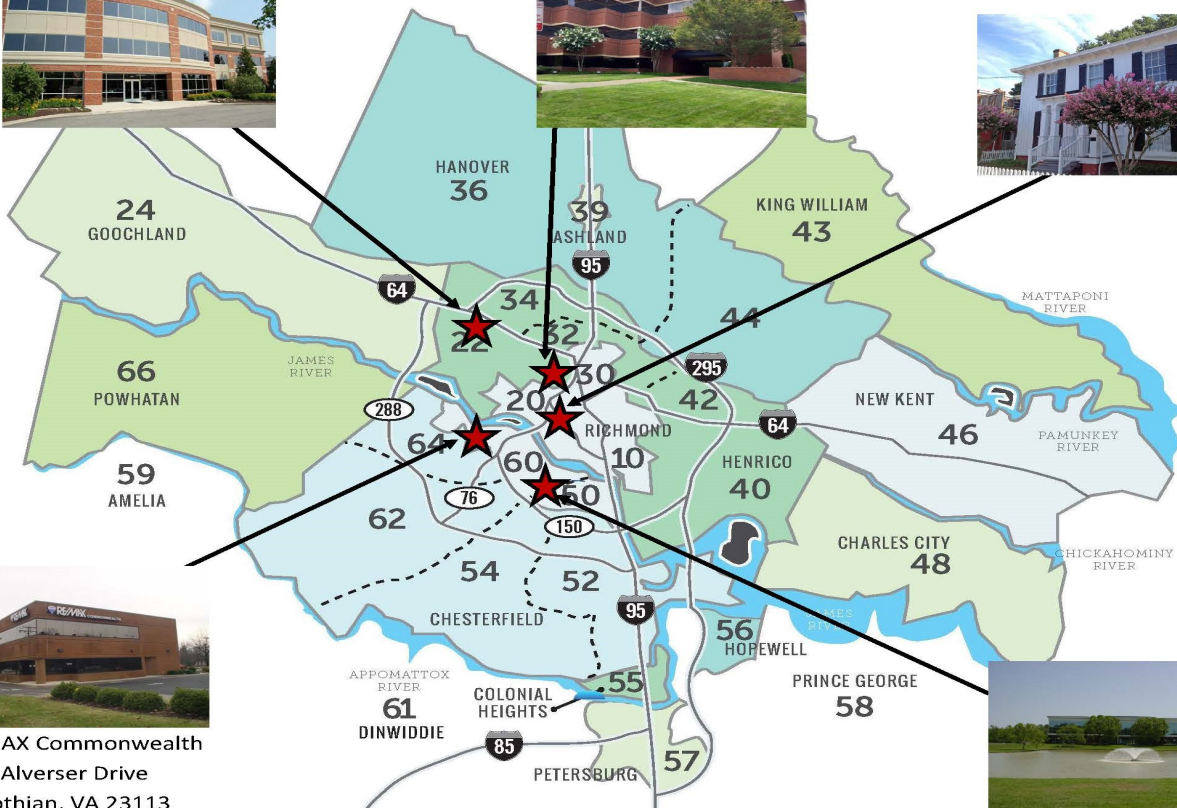
RE/MAX Commonwealth
7201 Glen Forest Drive Ste 104
Richmond, VA 23226
804.288.5000



RE/MAX Commonwealth
2226 West Main Street
Richmond, VA 23220
804.353.4455



RE/MAX Commonwealth
1231 Alverser Drive
Midlothian, VA 23113
804.794.2150

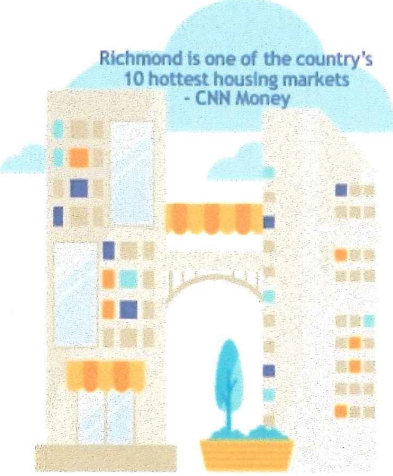


RE/MAX Commonwealth
9401 Courthouse Road
Chesterfield, VA 23832
804.777.9001


RE/MAX Commonwealth was founded in 1991 in Richmond, Virginia. RE/MAX Commonwealth Group was founded in 1995. We have 150 full time successful agents and 5 strategic locations. All RE/MAX Commonwealth agents have courtesy keys to all offices for convenience to you. We have experienced professional support staff to assist, all ready to serve you.

RICHMOND, VIRGINIA

Richmond is one of the country's 10 hottest housing markets
- CNN Money



Named One of the Top Best Places to Live
- Livability.com



#5 Top Affordable Cities to Buy a Home
- HomeInsurance.com

#1 Happiest Metropolitan Area
- U.S. Bureau of Economic Research

One of the Top Up And Coming Cities for Entrepreneurs & One of the 10 Best Cities for Finding Employment
- Forbes

Top Attractions - TripAdvisor.com:

1. Virginia Museum of Fine Arts
2. Maymont
3. Lewis Ginter Botanical Gardens
4. Hollywood Cemetery
5. Virginia Capitol Building
6. Richmond International Raceway
7. St. John's Church


See TripAdvisor.com for more...

Best Town Ever & Best River Town in America
- Outside Magazine


RVA

The Best City to Live, Work, & Play

The Richmond region is home to over 1,800 restaurants with prices to fit every budget




#3 on Best Mid-Sized cities in America for food lovers
- MyLife.com




Home to Broad Appetit--the region's largest food event, featuring more than 60 of Richmond's finest restaurants

Home to Real Richmond Food Tours




Richmond Restaurant Week is a biannual dining event to promote locally-owned restaurants and raise money for FeedMore

10th Best City for Overall Small Business Friendliness with an "A" Grade
- Thumbtack.com




Named One of the Nation's "Top 10 Cities for Filmmakers"
- MovieMaker




Notable movies filmed here:
Lincoln, Hannibal, Killing Kennedy, The Snowflake Crusade, Troop 491


Frommer's Top Destinations for 2014
"Richmond is coming into its own as a choice regional destination with a growing slate of breweries, farm-to-table restaurants, and even white-water river rapid activities cutting right through downtown."




Named 4th among "Cities You Should Explore on 2 Wheels"
- BuzzFeed




Location of the 2015 UCI Road World Championships





Top 20 Fittest Cities in America
- ACSM's American Fitness Index



12th-Most Physically Active Region in the Country
- American Council on Sports Medicine



Home to One of the Best Races in the Country (Monument 10k)
- USA Today

Infographic by WeAreTheR.com

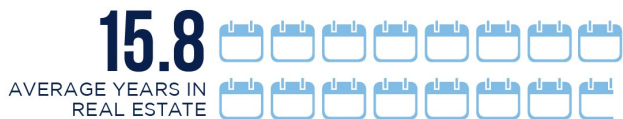
RE/MAX COMMONWEALTH

LOCAL EXPERTS. LOCAL SUCCESS.

RE/MAX Commonwealth Associates average 15+ years experience and out produce the average REALTOR® by a 3 to 1 margin. They have the benefit of top staff and the latest technology, all designed to assist our clients and customers with the full spectrum of real estate sales, including title services and mortgage needs.

RE/MAX Commonwealth has an in-house marketing team and an extensive on-line presence to ensure the most effective marketing for every listing, as well as access to an extensive database of listings for homebuyers.

WE HAVE EXPERIENCE



WE GET RESULTS

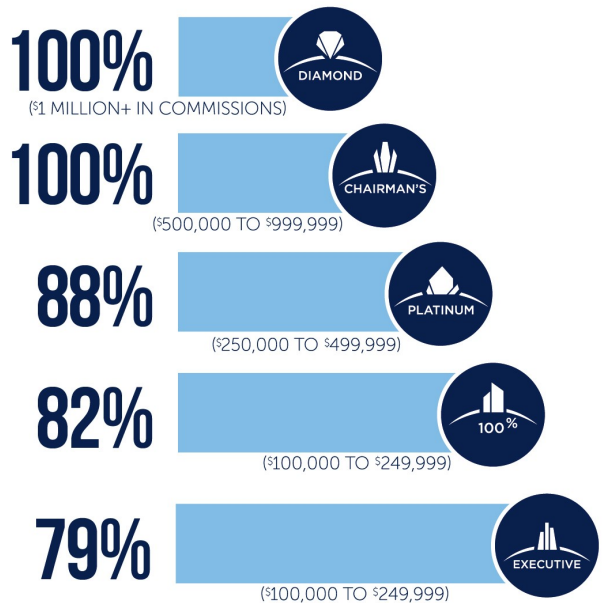
When ranked by most transaction sides per agent, RE/MAX Commonwealth is:



Rankings calculated by RE/MAX based on 2015 REAL Trends 500 data, citing 2014 transaction sides for the 500 largest participating U.S. brokerages.









WE CELEBRATE SUCCESS

Percentage of all local RE/MAX award winners who are RE/MAX Commonwealth Associates



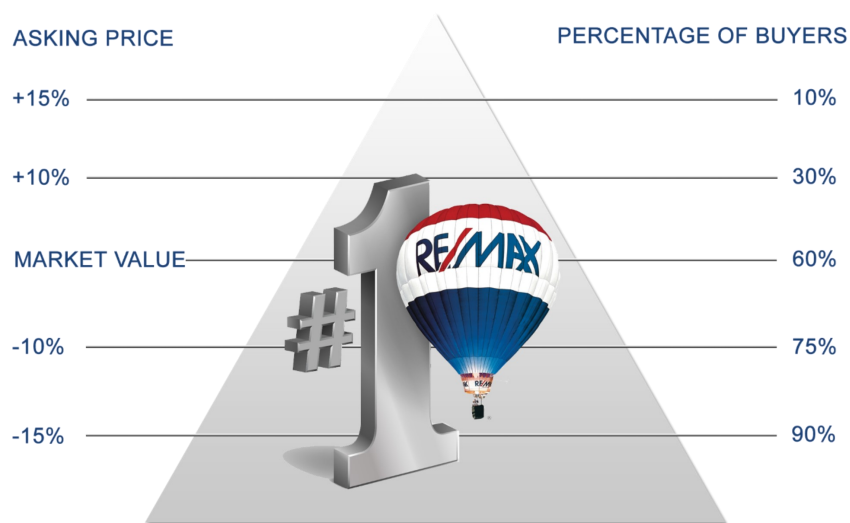
All figures are full year or as of year-end 2014. Residential transaction sides may include some leases, estimated to be less than 1%. Among full-year agents.

RE/MAX VS. THE INDUSTRY

	TRANSACTION SIDES PER AGENT LARGE BROKERAGES ONLY ¹	U.S. RESIDENTIAL TRANSACTION SIDES ²	U.S. NATIONAL TV SHARE OF VOICE ³	COUNTRIES ⁴	OFFICES WORLDWIDE	AGENTS WORLDWIDE
	16.6	890,000+	53%	95+	6,751	98,010
	9.0	116,533	0%	30	2,300	33,400
	8.5	705,322	11%	37	3,000	86,000
	7.6	Not released	32%	1	1,100	35,000
	7.5	394,989	4%	65	6,900	101,200
	6.7	700,000+	0%	11	700	112,000
	6.7	57,335	0%	2	280	9,150
	6.4	72,340	0%	1	227	11,290
Sotheby's	6.1	87,420	0%	44	760	16,600
	No data	Not released	0%	1	388	18,000

©2015 RE/MAX, LLC. Each office independently owned and operated. Data is full-year or as of year-end 2014, as applicable. Except as noted, Coldwell Banker, Century 21, ERA, Sotheby's and Better Homes and Gardens data is as reported by Realty Corporation on SEC 10-K, Annual Report for 2014; Keller Williams, Weichert and Berkshire Hathaway HomeServices data is from company websites and industry reports. Long & Foster data from 2015 REAL Trends 500. ¹Transaction sides per agent calculated by RE/MAX based on 2015 REAL Trends 500 data, giving 2014 transaction sides for the 1,480 largest participating U.S. brokerages. Coldwell Banker includes NRT. Berkshire does not include HomeServices of America. ²Keller Williams reports all transaction sides and does not itemize U.S. residential transactions. ³Percentage of TV advertising impressions among national real estate brands. Source: Nielsen Monitor-Plus / 18-54 GRPs. Unequalized for ad placed through nationwide buys (not including Spanish language television). Spot TV GRPs are equalized to national ratings for competitors running national campaigns. ⁴Based on lists of countries claimed at each franchisor's website, excluding claimed locations that are not independent countries (i.e. territories, etc.). 150428

PRICING AND TIMING



Fair market value is what a willing buyer and a willing seller agree by contract is a fair price for a home. Values can be impacted by a wide range of reasons but the two largest are location and condition. Generally, fair market value can be determined by comparables - other similar homes that have sold or are currently for sale in the same area.

Sellers often view their home as special which tempts them to put a higher price on the home, believing they can always come down later, but that's a serious mistake. Overpricing prevents the very buyers who are eligible to buy the home from ever seeing it. Most buyers shop by price range, and look for the best value in that range.

Pricing a home for sale is as much art as science, but there are a few truisms that never change.

- Fair Market value attracts buyers, overpricing never does.
- The first two weeks of marketing are crucial.
- The market never lies, but it can change its mind.
- It is very important to price your property at competitive market value at the signing of the listing agreement.
- Historically, your first offer is usually your best offer.
- The value of your property is determined by what a BUYER is willing to pay and a SELLER is willing to accept in today's market.
- BUYERS make their pricing decision by comparing your property to other properties sold in your area.

ONLINE LISTING DISTRIBUTION

96% of home buyers begin their search online.
When I list your property, detailed information about
your home will appear on **over 100 websites!**



WHAT GOES ON BEHIND THE SCENE

I will...

1. Submit your home to the Multiple Listing Service (CVRMLS), immediately notifying 5,000 cooperating REALTOR® salespersons of the Richmond Association of Realtors that your home is available to the actively seeking buyer pool.
2. Place additional photos as well as two YouTube videos of your home on my websites. I advertise utilizing *The Real Estate Book* and *Estates and Homes Magazine* depending upon the home. Open Houses are advertised in *The Richmond Times Dispatch* printed and online versions. As well, your home will appear on many websites including Richmond.com, Netscape.com, MSN.com, Yahoo.com, HomesInRichmond.com, Realtor.com, Trulia.com and Zillow.com. My mobile websites for searching for homes and obtaining additional useful information are www.DebBrownRVA.com and www.MidAtlanticEstates.com. Social media is utilized as well to market your home on [Facebook.com/historic-homes-in-richmond](https://www.facebook.com/historic-homes-in-richmond) as well as [Facebook.com/DeborahBrownRealtor](https://www.facebook.com/DeborahBrownRealtor).
3. Submit copies of your listing to our company sales staff for their potential buyers.
4. Engage our support staff to submit the listing to the www.REMAX.com International Internet sites, and also our relocation departments. We are members of ERC Employee Relocation Council.
5. Develop comprehensive color portfolios, which include features and benefits of your home. Brochures are mailed to key top producing agents and our prospective buyer databases.
6. Suggest and advise you how to stage your property to make it more marketable to the buyer and more competitive in the marketplace.
7. Constantly update you as to changes in your market position, keep you abreast of new competing listings, what has been selling: keep you informed as to how you "stack up."
8. Install the internationally recognizable RE/MAX hot air balloon sign on your property. A flyer box, flyers, and finance sheets will be placed out front of your home if desired. Directional signs are placed as required.
9. Follow up with the salespeople who have shown your home for candid feedback.
10. Hold public open houses if desired.
11. Pre-qualify all prospective purchasers. Require pre-approval letter by reputable lending firm when offer is presented to us, with tri-merged credit report and documented funds to close.
12. Represent your best interest upon the presentation of all contracts by the buyer's agent and buyers, assist you and advise you in negotiating the best possible price and terms for your home.
13. Handle the follow up and keep you informed after the contract has been fully executed every step of the way. Inform you of all the closing procedures, home inspection, appraisal, attorney selection, title company, termite inspection, water potability test if necessary, septic & well inspections if applicable, the buyers loan progress, as well as providing all the highest and best market data to the appraiser if he or she will accept said data.
14. Deliver your check at closing. I will contribute a portion of earned commission to Children's Miracle network in YOUR name.

MARKETING PLAN

Install an Information Box and stock it with flyers about your home and financing information so that potential purchasers can call for appointments and are well informed of your home's specifics, plus the audio tour number that captures interested purchaser's cell numbers.

Advertise depending upon the home and circumstance in the *Richmond Times Dispatch*, *Style Weekly*, *Metro Magazine*, *The Real Estate Magazine* printed and online, *Estates and Homes* for luxury homes, *Preservation Magazine* for historic homes and Loopnet for commercial property.

Www.DebBrownRVA.com offers multiple photo tours and two YouTube video slideshows of your interior rooms, thus exposing your property more effectively. The DEBBROWNRVA branded YouTube content are designed specifically to have you show up on page one of Google searches.

I use my sales skills, experience, and expertise to qualify buyers. I maintain direct control of buyer leads so that nothing falls through the cracks.

Engage 100,000 plus RE/MAX agents and other top-producing agents in the top 1% of the Richmond Association of Realtors network. Notify the ERC Employees Relocation Council network for transferring buyers, and of course our RE/MAX global referral network. There are RE/MAX offices in over 100 countries and territories. Our office relocation department is a member of International Relocation Council (INRELCO), Employee Relocation Council (ERC), Mid-Atlantic Relocation Consultants (MARC), and RE/MAX VIP network. These memberships mean more buyers for you. Information about your home will be part of our relocation packages.

Across North America, our customers can access employment rates, crime statistics, cultural, religious, and school information in any town or city. This links the consumer directly to a local RE/MAX office, via e-mail, which drives more traffic to our listings.

RE/MAX National advertising:

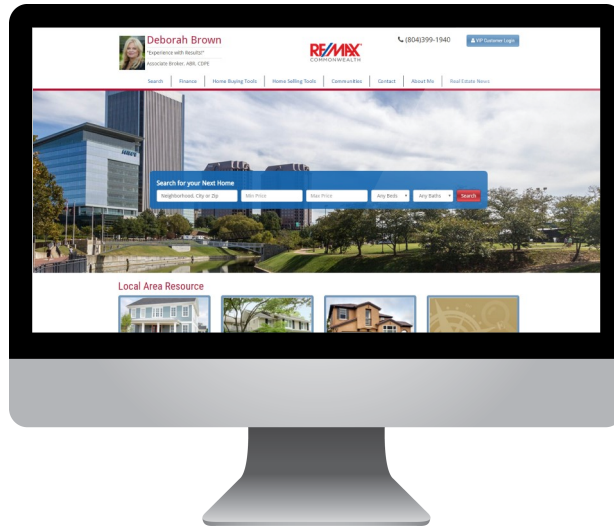
"NOBODY IN THE WORLD SELLS MORE REAL ESTATE THAN RE/MAX!" That is a true statement currently advertised around the world! RE/MAX garnered 142 of the 500 positions on the list of "The 500 Largest brokers in the U.S.! RE/MAX grabbed 54% of the 221 slots on the "Big Broker".

RE/MAX International began in 1973; David Liniger started a real estate company that would hire ONLY full-time professionals. He wanted a real estate company where homebuyers and sellers could walk into any office in any market, confident they would receive the level of professional service that a transaction of such magnitude demands. For more than 40 years, RE/MAX has sought the top 20 percent of Associates who do 80% of the business in residential property sales. Our agents average 16 plus years in the business.

Deborah Brown's Pledge - We Care

"We at RE/MAX Commonwealth care about people and their needs. I believe that if I consistently exceed my client's expectations and I serve you with care, obedience, truthfulness, conscientiously and professionally with honed skills, I WILL continue to be at the top of my industry. I love my work and enjoy meeting new people and facing new challenges. I have been in the real estate business for 27 years selling the American Dream. I would like to add you to our family of satisfied clients. I would appreciate the opportunity to do business with you."

SEARCHING ONLINE



www.DebBrownRVA.com



www.MidAtlanticEstates.com

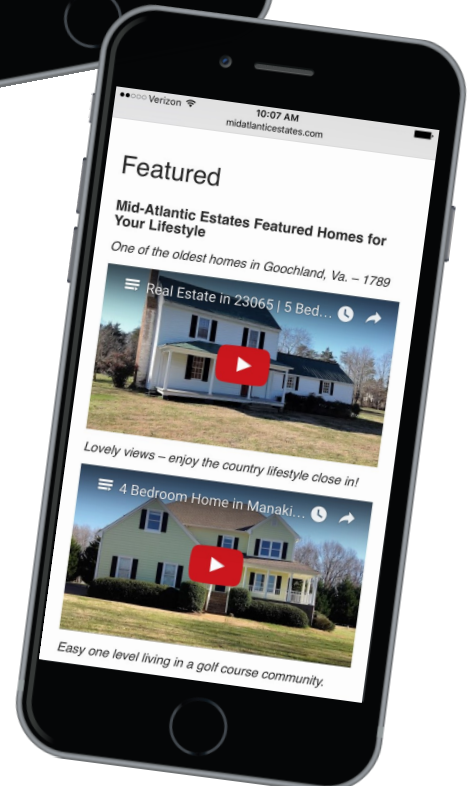
VOICE PAD ~ INNOVATIVE TECHNOLOGY

MORE INQUIRIES- MORE SHOWINGS- FASTER SALE AT THE HIGHEST PRICE



RE/MAX Commonwealth offers the most innovative and powerful tool to sell your home...Voice Pad. Voice Pad provides smartphone users with a mobile site where they can get instant access to information about your property by scanning the QR code on the For Sale sign, or texting to 804.377.0777. Voice Pad also provides an audio presentation with details about the property to learn about the features of your property, or even schedule a showing on the spot. It's fast, efficient, and you never have to worry about an empty flyer box! Even Spanish speaking inquiries can immediately contact a bilingual agent, eliminating language barriers. Allow me to put the power of VoicePad to work for you!

I also have an independent mobile search site, www.MidAtlanticEstates.com which is designed to allow buyers to search the most current information from the MLS from their mobile device, 24 hours a day.



PROFESSIONAL PHOTOGRAPHY

First impressions are everything; and a homebuyers' first impressions come from online listings and marketing materials, with 98 percent of buyers saying that photographs are among the most useful features on real estate websites and marketing materials. Now more than ever, it is critical that what buyers see is professional and irresistible.



PROFESSIONALLY DESIGNED MATERIALS

I provide professional marketing materials including brochures, print and digital marketing pieces, multi-media presentations, and various other advertising pieces — all customized to the unique features of **your** property.

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Deborah Brown
RE/MAX, Associate Broker
804-399-1940
deb@deborahbrown.com
www.deborahbrown.info
Accredited Buyer Representative

RE/MAX
Commonwealth
Deb Brown
get moving

Search for Homes @ www.debbrownRVA.com

PENDING

AREA 24 - Goodland Circa 1750's w/ 50 wooded acres. \$599,500 Call Deb to List or Buy! 804-399-1940.

SOLD

AREA 44 - 6999 Whitgrove Deb was the Listing & Selling Agent of award-winning Ranch w/30 acres. Call Deb to List or Buy! LP \$175,000. 804-399-1940.

PENDING

AREA 34 - Deb was list agent of lovely Colonial w/40 acres. Wood Est. \$199,900. Call Deb to List or Buy!

SOLD

AREA 34 - Starbrook Dr. off Belmont. Lovely renovation. \$139,900. Great Buy. Call Deb to List or Buy. 804-399-1940.

PENDING

AREA 44 - Ashcroft Deb is the selling agent of modern transitional w/ 8 acres \$225,000 Call Deb to List or Buy. 804-399-1940

PENDING

AREA 54 - Great buy @ Auction. list price \$119,900. Deb buyers agent. Call Deb to List or Buy. 804-399-1940. MS.D/1502029

PENDING

AREA 60 - Call us a baited \$29,900! Deb was the List & Selling Agent. off Warwick under 100K w/30 acres. 804-399-1940.

PENDING

AREA 45 - Caroline Farm. 4 Bed. rooms. 2 Baths. 2000 SF. List price \$110,000. Deb list agent. call Deb 804-399-1940.

ACTIVE

AREA 24 - Active All Brick Rancher over Acre! \$117,500 Call Deb 804-399-1940. Text P282829 to 65377

ACTIVE

AREA 52 - Don't Catch a Flea! Inside woods. 2000 sq ft on 100 acres. 804-399-1940

ACTIVE

AREA 80 - Off Forest Hill. Practically new! 4000 sq ft on 100 acres. 804-399-1940

COMING SOON

Area 36 - Montpelier
Fantastic custom built home 15 minutes to Short Pump on 2 acres coming soon!
Call Deb 804-399-1940
\$400,000

DEBORAH BROWN, Broker Associate
www.MidAtlanticEstates.com
(804) 399-1940 • Email: Deb@DeborahBrown.com

Three Crow Nest
Great Hall

MERRITT HUTCHINSON ESTATE
Offered in the range of \$12,000,000.
The Merritt Hutchinson Estate Properties are situated in the foothills of the Blue Ridge Mountains, 1 1/2 hours from Richmond, 30 minutes from Smith Mountain Lake on 1,114 Rolling acres. Buy entire Estate or three or more acre lots.
Take a photo Tour: www.MidAtlanticEstates.com

Area Financial Crisis 1965
Area 44
Area 54
Area 24

Area 36 - Montpelier
Fantastic custom built home 15 minutes to Short Pump on 2 acres coming soon!
Call Deb 804-399-1940
\$400,000

Deborah Brown "Your Local Distinctive Homes Connection"
www.debbrownrva.com

Your Neighborhood's Recent Luxury Home Activity!

SOLD!
\$740,000
(1/7/14)

19 Westham Parkway

SOLD!
\$549,000
(2/19/14)

805 Woodberry Road

SOLD!
\$445,000
(2/19/14)

300 Lakewood Drive

View More Luxury Homes at www.midatlanticestates.com

Deborah Brown "Your Local Distinctive Homes Connection"
www.debbrownrva.com

Your Neighborhood's Recent Luxury Home Activity!

SOLD!
\$1,400,000
(2/24/14)

2220 Monument Avenue

SOLD!
\$1,185,000
(10/13)

2003 Monument Avenue

SOLD!
\$984,850
(12/17/13)

2218 Monument Avenue

View More Luxury Homes at www.midatlanticestates.com

Super Floor Plan!
On a cut-de-sac of select homes

Maintainance free exterior with scalloped eiding, dimensional shingle roof. This home has great floors, Cherry cabinets with Corian counters and a granite island. Treasures are windows and doors, high flow windows, columns, tile floors, fine art, crystal chandelier, woodings. Marble fireplace in family room. Hardwood floor downstairs, vault to vault Becher carpet upstairs.

Stainless steel gas stove and refrigerator, all appliances covered. 5 spacious bedrooms, 3.5 baths. Ceramic tile and jetted tub in master bath. Half floor sun room on brick side 400'. Family room opens in a deck overlooking a park-like yard with views of wooded hills. Outstanding schools, shopping, restaurants.

List Price \$389,900!

Address
4909 Larabrook Place
Glen Allen

M/S Number
1204984

Bedrooms	5
Bathrooms	3.5
Your Yard	2000
Finished Space	3100
Lot Size	0.25
Property Type	Single-Family
Close Area	Seller's Choice

RE/MAX Commonwealth
Deborah S Brown
Associate Broker ABR CDPE
804-399-1940
deborahbrown@realtor.com
www.expertinrealestate.com

RE/MAX

Welcome to Your Private Executive Retreat

Your new home is situated in Red Hill a prestigious community of estate homes. 4000 S.F. 5 spacious bedrooms, 4 baths, 3 car lot, pool, garage, kitchen with cherry cabinets and granite, dining room with stone fireplace and vaulted ceiling, hardwood floors, tile floor, tile ceilings, jack & jill baths, master suite with sunken reading or exercise room, music room, Florida room with walls of windows of seasonal views, no private and peaceful yet only 10 minutes to 295 and 15 min to Short Pump (Executive school)

Brick front, stone fireplace, brick quins
Equation friendly almost TEN-ACRE lot
Two story stone fireplace with coffered ceiling
Energy efficient low E 80-20 windows, insure hot water

RE/MAX

RE/MAX Commonwealth
Deborah S Brown
Associate Broker
804-399-1940 (Cell)
804-399-1940 (Home)
deborahbrown@realtor.com
www.expertinrealestate.com

RE/MAX

RE/MAX
get moving

Deb's Recent Sold & Pending Listings I NEED NEW LISTINGS TO SELL!

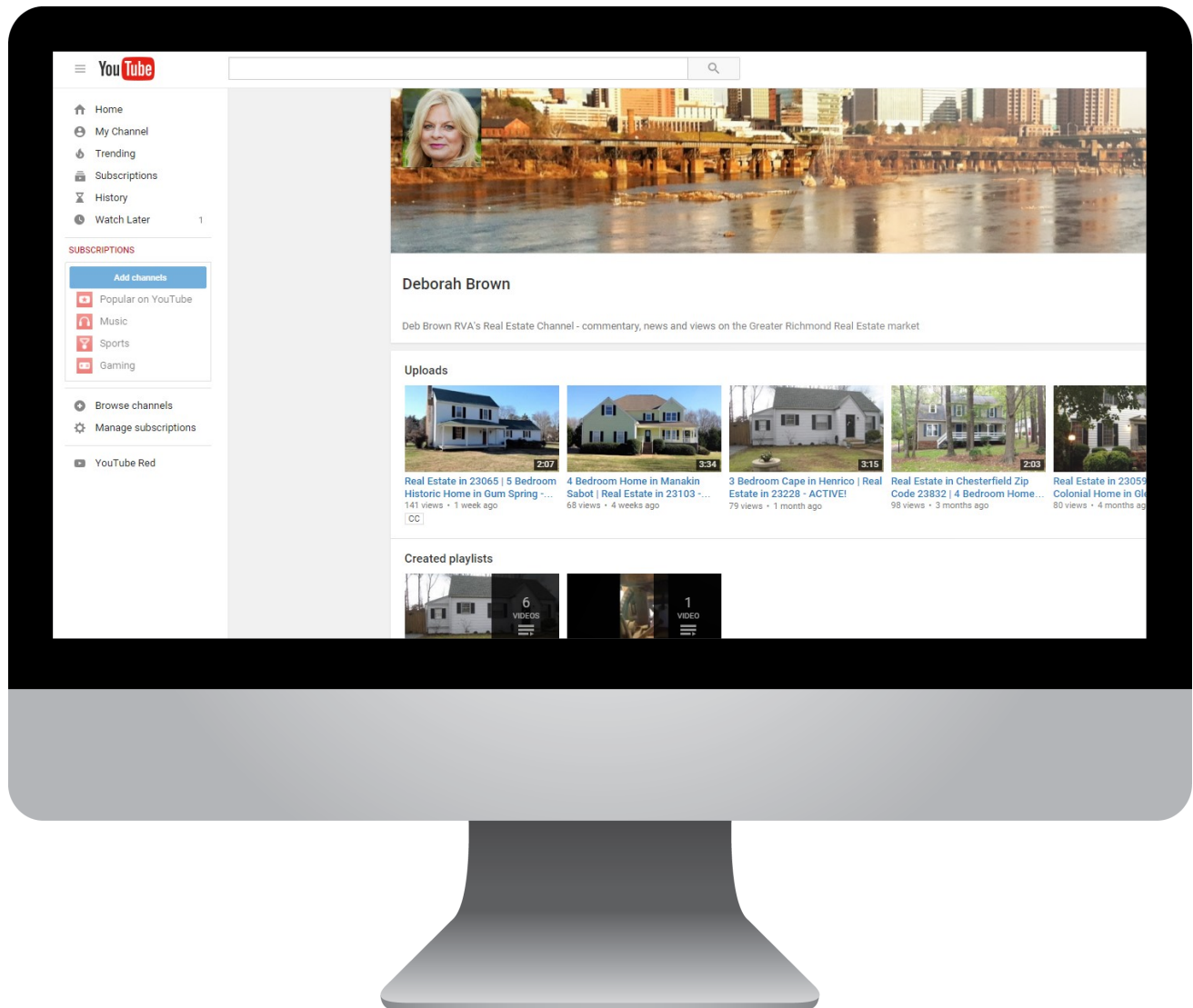
4909 Larabrook Place	Satler Glen, Henrico	\$400,000	Closed 8/11/2014
1307 Littlebury Court	Littlebury Chester	\$198,900	Closed 8/18/2014
2724 Kentwood Forest	Longmeadow, Chester	\$225,000	Closed 7/3/2014
76 Holly Grove Road	Bumpass	\$187,900	Closed 7/25/2014
1138 Dongola Road	Leatherwood, Mineral	\$235,000	Closed 6/27/2014
1821 Dorset Circle	Chestnut Hill, St. Charlesfield	\$166,900	Closed 7/16/2014
4201 Dapple Grey Drive	Hillcrest Farms, Richmond	\$271,000	Closed 7/8/2014
1716 Broadmoor Drive	Westgate, Henrico	\$140,000	Closed 4/4/2014
22 North Rose Avenue	Hightland Springs, Henrico	\$164,400	Closed 9/2/2014
4518 Starbrook Drive	Belmont Acres, St. Charlesfield	\$52,100	Closed 8/8/2014
1509 Lothbury Lane	Gayton Green, Henrico	\$222,000	Pending 9/2/2014
12224 Pinyon Lane	Caroline Pines, Ruther Glen	\$118,000	Pending 7/25/2014

Deb's Recent Sold & Pending Listings I NEED NEW LISTINGS TO SELL!

4324 Brixton Rd	Chesterfield	\$107,310	Closed 4/8/2015
2876 Mountview Rd	Gooseland	\$255,000	Closed 4/1/2015
6999 Walgrove Ct	Mechanicsville	\$165,900	Closed 3/20/2015
4518 Starbrook Dr	North Chesterfield	\$138,000	Closed 3/20/2015
12224 Pinyon Ln	Ruther Glen	\$165,000	Closed 4/16/2015
18233 Brickerton Dr	Mechanicsville	\$235,000	Pending 3/27/2015
4321 Pinyon Ct	Henrico	\$189,500	Pending 3/6/2015
5624 Warwick Rd	Richmond	\$99,950	Pending 3/11/2015
10801 Surry Circle	Chester	\$179,000	Active
1492 Stokes Station Rd	Gooseland	\$117,000	Active
Montpelier	W. Hanover	\$399,000	Coming Soon!
Gooseland	Sandy Hook	\$450,000	Coming Soon!

VIRTUAL TOURS

A picture is worth 1,000 words, but just one minute of video is worth 1.8 million words. Professional virtual tours are like a 24/7 online open house for your listing. The result? More qualified leads, less time on market, and better selling prices. My virtual tours are distributed to online portals via MLS, along with placement on our social media outlets, website and my two YouTube channels for maximum exposure.



DEBORAH BROWN

ASSOCIATE BROKER, REALTOR®



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DebBrownRVA.com



MidAtlanticEstates.com



@DebBrownRVA



/DeborahBrownRealtor



/Historic-Homes-In-Richmond



/DeborahBrownREMAX



My Listings

RE/MAX COMMONWEALTH

7201 GLEN FOREST DR. STE 104

RICHMOND, VA 23226

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